



## steadfast on the path to success

### *seeing the light in healthcare IT*

with focus comes light. With light comes the answer. With answers come growth. intense focus on healthcare IT vertical has found helios and matheson growing leaps and bounds.

cutting edge solutions set on a seamless global delivery model by a dynamic workforce have set us right on course towards the \$ 500 million revenue vision.

here's to healthy trend.

## hand in hand, reaching greater heights

### *clients and us*

a solid foundation build on trust and mutual growth has helped us maintain a lasting relationship with all clients. over 90% of our revenue comes from repeat business. several multi-billion dollar businesses have put their faith in our service over the year and have been an integral part of our company's growth for more than a decade.

"our efforts in developing the client base and expanding strategic accounts have fuelled our robust organic model. we are confident of delivering growth and profitability in the coming years.

- g.k. muralikrishna  
ceo managing director

"our value proposition to clients remains strongly differentiated. we have added several strategic clients that have the potential to grow into multi-million dollar accounts. we are strengthening our clients relationship management framework.

- v.ramachandran  
chairperson

## Celebrating the power of unity

"we have been able to retain talent in an intensely competitive environment. We believe that this is the result of our endeavor to provide a challenging and entrepreneurial work environment and multiple growth opportunities for all of our people. we continue to focus on scalable recruitment processes to meet our growing need for global talent."

- raman pai  
global head- human resources



## **bringing the future to the present**

### *new technology hubs*

we have always believed that the best sign of success is progress. and our new software development facilities justify our stance. the future- proof technology centers are built to maximize output and make the work environment vibrant, convenient and inspiring.

#### *key highlights of the facilities:*

- on tap voice, video and data connectivity to any point in the globe
- high speed fibre-channel san for instantaneous access to large volumes of data
- multiple des encryption, hardware and software based security systems for ultimate data and process integrity
- instant messaging software ensures 99.99% uptime- making 24\*7\*365 a reality
- remotely located mirror site with 5minutes latency for 100% disaster recovery
- well-equipped and tastefully decorated crèche with capable and trained attendants
- vibrant colour scheme adding to the splendour and dynamism

## **upholding the standards**

### *mergers and acquisitions*

over the years helios and matheson has established itself as a truly global company. with a successful track record of managing and integrating strategic acquisitions, the company plans to continue aggressive growth through strong organic momentum complimented by a judicious and focused acquisition strategy.

some of the past successful m&a activities with focus on healthcare it:

- acquired controlling stake in tact inc.,new york,usa in 2006 now known as helios and matheson north america inc.(nasdaq capital market: hmna) along with wos
- tact global services,ltd,bangalore,india in 2006 now known as helios and matheson global services ltd
- maruthi consulting inc.,california,USA in 2004
- jayamaruthi software systems ltd,chennai,india in 2004
- laxmi group inc.,california,USA in 2001
- systemlogic solutions ltd,bangalore,india in 2001 now known as helios and matheson bangalore IT ltd



## **empowering a bright future**

### *social entrepreneurs*

at helios and matheson. we encourage social entrepreneurship by creating ecosystem where businesses are capable of operating on their own instead of relying on others. rather than providing charity to NGOs, we believe in developing 'our profit' business models, which by their very nature are self-sustaining and benefit a larger group of people from various sections of the society.

“social entrepreneurship will also help build new kind of leadership in the country. these leaders will be able to bring in benefit to the society using profit motives. they will be able to mix ancient wisdom, western leadership thought and brain to create a new thought leadership.”

- ajit ragnekar  
deputy dean, ISB